



FLOWLINE

PROGRAM

- DALLAS FACTORY
- TORONTO FACTORY

AND



January 2003

The logo for FAX TRACK, featuring the words "FAX" and "TRACK" in a bold, italicized, sans-serif font, with "FAX" in black and "TRACK" in white, set against a black background. The logo is positioned at the bottom right of the page.**DALLAS FAX FACTORY**

FAX No. 972-276-6747

Ship Via: _____

3 Days ☐ 10 Days ☐

NCA Invoice No.

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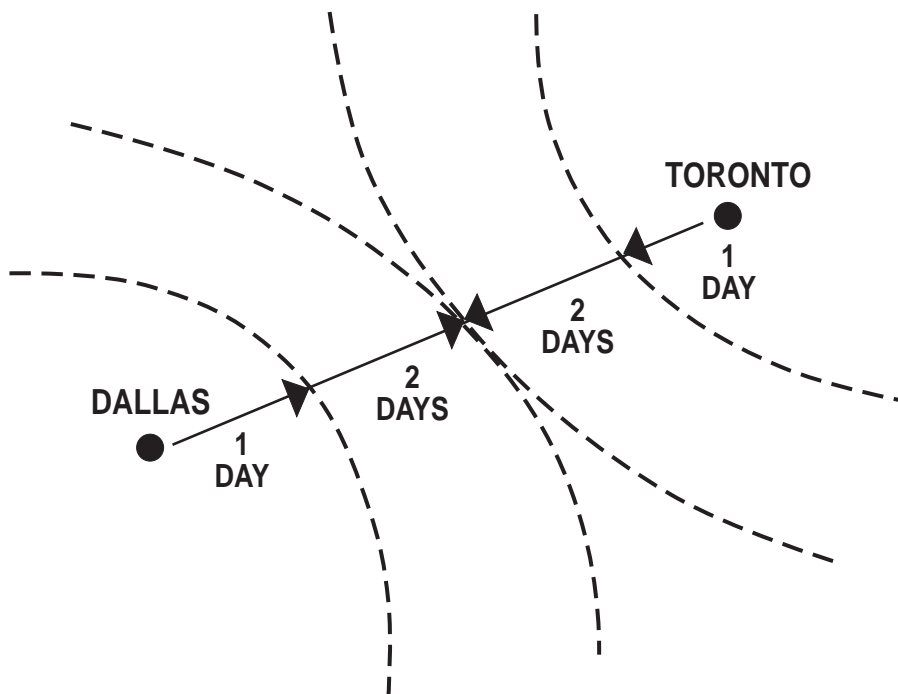
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NCA's **FLOWLINE** PROGRAM

The following products are available in 1, 2, or 3 days:

- FIRE DAMPERS:** Curtain fire dampers, Models FD and FDD (static and dynamic), types A, B, and C, and integral sleeve models.
- CEILING DAMPERS:** Models CFS, CD-S/R-O, CD-S/R-I, CD-RD, CD-RD-T.
- THERMAL BLANKET:** Models CK-2000 & CK-2000-1.
- CONTROL DAMPERS:** ACD Series, Extruded Aluminum Airfoil Blade.
- BACKDRAFT DAMPERS:** Model XABD-2, Extruded Aluminum.

The concept behind NCA's Flowline program is very simple. We have determined that the average road transport time between our two factories is about four days. By duplicating production facilities for several key product lines where delivery can be critical, we can half the maximum transport time to two days. See below:



AVERAGE ROAD TRANSPORT TIME

Further, by streamlining our Flowline production facilities to accommodate your orders in 1, 2, or 3 days production time, we can offer you a total delivery time* of 2, 3, 4 or 5 days.

**Total delivery time = manufacturing time + transport time.*



DALLAS FACTORY

PRODUCT CATEGORY	MODEL NOS.	RESTRICTIONS 1-10 DAYS	SAME DAY Order Must Be In By 11:00 AM DALLAS TIME	PREMIUM % Add (MINIMUM \$15.00 Add) To STANDARD PRICING FOR:					
				1 Day	2 Days	3 Days	5 Days	7 Days	10 Days
Extruded Louvers	All Models	Baked enamel adds 2 days to delivery	45% Max. 5	+35%	+25%	+20%	+12%	+10%	+5%
Stationary	All Models	Max. Sta. 10 Pcs. 72 x 96	72 x 72 Mill						
Adjustable	All Models	Max. Adjustable 5 Pcs. 48 x 72	N/A						
Combination	All Models			N/A	N/A	N/A	12%	10%	5%
Galvanized Steel Louvers	SLJ-4 & 6	Baked enamel adds 2 days to delivery	N/A	N/A	N/A	+25%	+15%	+10%	+5%
Stationary	SLZ-4 & 6								
	SLD-4 & 6								
Galvanized Steel Control Dampers	PBD-100	1 - 10 pcs.	N/A	N/A	N/A	See Flow Line	+20%	+15%	+10%
	OBD-106	11 - 20 pcs.	N/A	N/A	N/A	N/A	+25%	+20%	+15%
	SCD-57								
ACD series, airfoil blade	ACD-56 ACD-54		N/A	See Flow Line	See Flow Line	See Flow Line	+15% Max. List \$3,000	+10% Max. List \$4,000	+5% Max. List \$5,000
All aluminum construction	ACD-44								
Balancing Dampers	PBD-20 PBD-20RS	Max. 20 pcs.	N/A	N/A	N/A	+25%	+20%	+15%	+10%
	MBD-57 MBD-RD-88								
Fire Dampers:	VA & HA	Galvanized steel only	40% Max.	See Flow Line	See Flow Line	See Flow Line	Max. List \$3,000	Max. List \$4,000	Max. List \$5,000
• Model FD & FDD type	VB & HB	Any size	10 Sect				+10%	+7%	+5%
• Static & Dynamic	VA-SL & HA-SL		VA HA						
• Integral sleeve models	FDD-A FDD-B		VB HB						
	FDD Slimline		VAS						
	A-S B-S		HAS						
	RVC-RHC, C-S		VBS						
	RVC-LP & RHC-LP		HBS						
Fire/Smoke Dampers	FSD-3V-S		N/A	See Flow Line	See Flow Line	See Flow Line	+20%	+15%	+10%
							+25%	+20%	+15%
Smoke Dampers	SSD-3V		N/A	See Flow Line	See Flow Line	See Flow Line	+20%	+15%	+10%
							N/A	+20%	+15%
Backdraft Dampers Extruded Aluminum	XABD-2	Maximum Section 40" x 52"	N/A	See Flow Line	See Flow Line	See Flow Line	+15% Max. List \$3,000	+10% Max. List \$3,000	+7% Max. List \$3,000
Operators	MS 4120F	Max. 15 per model	N/A	N/A	N/A	+20%	+15%	+10%	+5%
	MS 8120F								
	MS 4209 MS 8209								
	ML 4115 ML 8115								
	GGD-221-1U								
	GGD-121-1U								
	331-2961								
	331-4826								
	31J3697 31J3698								

Prices subject to change

N/A = Not Available

How To Use This Book:

This book has been designed to provide our representatives with a simple, easy to use, system to enable you to quickly *select the delivery schedule you want* from either our **FaxTRACK** program or our **FLOWLINE** program. The book has three sections.

1. FLOWLINE PROGRAM: **FLOWLINE** is the name of our program which has been designed to provide you with the shortest possible delivery times for the products which you require most quickly. We have duplicated our production facilities to enable us to supply these **FLOWLINE** products from either Toronto or Dallas, whichever is nearest to you. In this way, we optimize both manufacturing time and delivery (i.e. transport time).

Standard Delivery

- Curtain fire dampers.
- Dynamic closure fire dampers
- Integral sleeve fire dampers
- Ceiling dampers
- Thermal blanket, CK-2000
- Control dampers: ACD series and SCD series
- Backdraft dampers: XABD-2
- FSD 3V
- SSD 3V

Fax Track

These products are available in 1, 2, or 3 days.

All Models except:
High Pressure C',
Galvanized only.

See: Flowline FaxTrack for quantity limits.

2. DALLAS FACTORY:

Standard Delivery

- Combination fire/smoke dampers.
- Smoke dampers
- Extruded aluminum louvers & penthouses
- Galvanized steel louvers & penthouses
- Steel control dampers
- Steel backdraft dampers
- Steel barometric dampers
- Balancing dampers
- Industrial dampers
- Operators
- Aluminum Control Dampers ACD

Fax Track

These products are available in 3, 5, 7, or 10 days.

See: Models available in FaxTrack program.
Stationary models.
PBD-100, OBD-106 and SCD-57

PBD-20 & PBD-20RS MBD-57

See: Model Nos.

3. TORONTO FACTORY:

Standard Delivery

- Combination fire/smoke dampers.
- Smoke dampers
- Control dampers
- Manual balancing dampers
- Operators
- Aluminum Control Dampers ACD

Fax Track

These products are available in 3, 5, 7, or 10 days.

See: Limitations.

See: Model Nos.



NCA TERMS & CONDITIONS

PRICING: Pricing is accomplished by applying the discount multipliers in this book to NCA's current list prices. The actual net price is determined by the number of units and specific delivery time that you require.

FLOWLINE PRODUCTS: Flowline Products must be ordered from the designated factory nearest to you. Please see the map on page 3 of this book to determine which factory covers your Flowline requirements. While we will endeavor to manufacture your Flowline orders in the designated factory, we will reserve the right to divert your order to the other factory for reasons of breakdowns, holidays, etc., in all cases, we will expedite your Flowline orders in the fastest possible manner.

FAXTRACK PRODUCTS: All FaxTrack orders must be written on the FaxTrack order form. Verbal orders will **not** be accepted.

FREIGHT: All prices are F.O.B., Dallas and Toronto, full freight allowed in the contiguous 48 states (road transport); air freight or other nonstandard means of shipment will be either freight collect or prepaid and add. If carrier is required to "call before delivery", a \$20.00 net charge will be added to the invoice.

TOTAL ORDER SIZE: Cost is calculated by applying discount multiplier to current list prices. Products within a single product category may be grouped to calculate total order size. Products from different product categories may not be grouped to establish total order size and must use appropriate multiplier for each category.

MULTIPLE RELEASE ORDER: Discount multiplier for a given order will apply for a maximum of 3 releases per order, subsequent releases will be calculated at the appropriate multiplier for the release (i.e. treated as a new order).

CHANGES AND CANCELLATIONS: Generally, there are no cancellations available under the FaxTrack program as we begin to cut metal when we receive your order. However, if your order has to be cancelled, the following changes will apply:

If we have started the order, we will assess charges based on the material costs and amount of labor and factory overhead already involved.

If we have not started the order, the cancellation charge is \$45.00 net.

TERMS: Net 30 days for representatives with current credit approval status, See "Prompt Payment Discount."

PROMPT PAYMENT DISCOUNT: A 1% prompt payment discount is offered to our representatives if full payment is received by NCA within 10 days (without regard to holidays and weekends) from the invoice date. No discounts will be allowed on payments received after 10 days.

MINIMUM INVOICE: \$55.00 net. (FaxTrack premium, when applicable, will be added to minimum invoice charge).

CREDIT APPROVAL: Representatives must qualify to use the FaxTrack program by insuring their accounts are up to date. Orders cannot be accepted from customers whose credit has not been approved.

RETURNED GOODS: All of our products are made to custom specifications and, therefore, we cannot accept the return of products for credit.

GUARANTEE: We endeavor to meet your specific delivery requirements. If, for any reason, we do not live up to our promise of specific manufacturing times (see below) we will, of course, drop any premium charged.

Qualified orders* received by NCA by 4:00 PM (local time) will be shipped by 4:30 PM the following day (next production day) for "one day requirements" or within 2-10 days depending on your specific requests.

*"Qualified Orders", Legible, complete, and correct orders from recognized NCA Representatives with approved credit accounts.
Prices subject to change.

Limited Product Warranty

Products manufactured by NCA are warranted to be free from defects in material and workmanship for a period of 12 months after being installed or placed in service, but in no instance shall the period of warranty be longer than 18 months from the date of original shipment by NCA. NCA warrants only that it will furnish replacement material or at its option, repair any product of its manufacture that is proven to NCA's satisfaction to be defective in material or workmanship during this described warranty period. To determine defects NCA may require material claimed defective to be returned freight prepaid to the NCA factory that originally shipped the product. If any defects are determined by NCA, freight charges relative to replacement material will be paid by NCA, (limited to the 48 contiguous United States and Canada).

Product not manufactured by NCA will be warranted by NCA only to the extent that they are warranted to NCA by their manufacturer. Motor warranties and claims are administered by the motor manufacturer only. NCA shall have no responsibility for the operation or performance of any product in any manner other than that which the product is usually tested and applied under industry standards, nor for any damage to a product from abuse, misapplication, unauthorized repairs, abrasion, erosion, corrosion, or the like due to abnormal temperatures or the influence of foreign matter, nor for the design or operation of any system of which any product may be made a part, or for the suitability of any product for any particular application. NCA shall not be liable for any cost or expense, including without limitation, labor expenses, in connection with removal or replacement of alleged defective equipment or any part or portion thereof not incidental or consequential damages of any kind, or under any circumstances for any damages beyond the price of the goods sold.

The foregoing warranty is in lieu of all other warranties of any kind, express or implied and of all other obligations or liabilities, on the part of NCA. Other warranties may be issued by NCA from time to time with respect to a particular product or a particular sale. In the absence of other written warranties of this specific nature the above warranty is the only warranty offered by NCA covering its products. NCA neither assumes, nor does it authorize any other person to assume on its behalf, any other liability in connection with the sale of its products.



FLOWLINE[→] PRODUCTS **SUPPLIED FROM NEAREST FACTORY**

PRODUCT CATEGORY	MODEL NOS.	RESTRICTIONS	No. UNITS	PREMIUM % ADD (MINIMUM \$15.00 ADD) TO STANDARD PRICING FOR:		
				1 Day	2 Days	3 Days
Fire Dampers: • Model FD & FDD type Static & Dynamic • Integral sleeve models	VA & HA VB & HB VA-SL & HA-SL FDD-A FDD-B FDD Slimline A-S B-S RVC-RHC, C-S RVC-LP & RHC-LP	Galvanized steel only Any size		Max. List \$1,000 +30% N/A	Max. List \$2,000 +25%	Max. List \$3,000 +15%
Ceiling Dampers	CFS CD-S/R-I CD-RD CD-RD-T CK-2000-1 CK-2000-1-B	Standard transitions 24 X 24 Sheets 24 x 24 Batts		Max. List \$1,000 +30%	Max. List \$2,000 +25%	Max. List \$3,000 +15%
Fire/Smoke Dampers	FSD-3V-S	Galvanized only	1-10	N/A	N/A	+25%
Smoke Dampers	SSD-3V	Galvanized only	1-10	N/A	N/A	+25%
Control Dampers	SCD-LL-57 SCD-57	Galvanized only	1-10	N/A	N/A	+25%
ACD series Airfoil blade All aluminum construction	ACD-56 ACD-54 ACD-44	Maximum Section 60" x 72"		Max. List \$1,000 +30%	Max. List \$2,000 +25%	Max. List \$3,000 +20%
Balancing Dampers	MBD-RD MBD-57		1-10	N/A	N/A	+25%
Backdraft Dampers: Extruded Aluminum	XABD-2	Maximum Section 40" x 52"		Max. List \$1,000 +30%	Max. List \$2,000 +25%	Max. List \$3,000 +20%
Operators	MS 4120F MS 8120F MS 4209 MS 8209 ML 4115 ML 8115 GGD-221-1U GGD-121-1U 331-2961 331-4826 31J3697 31J3698		Max. 15 per Model	N/A	N/A	+20%

Prices subject to change

N/A = Not Available



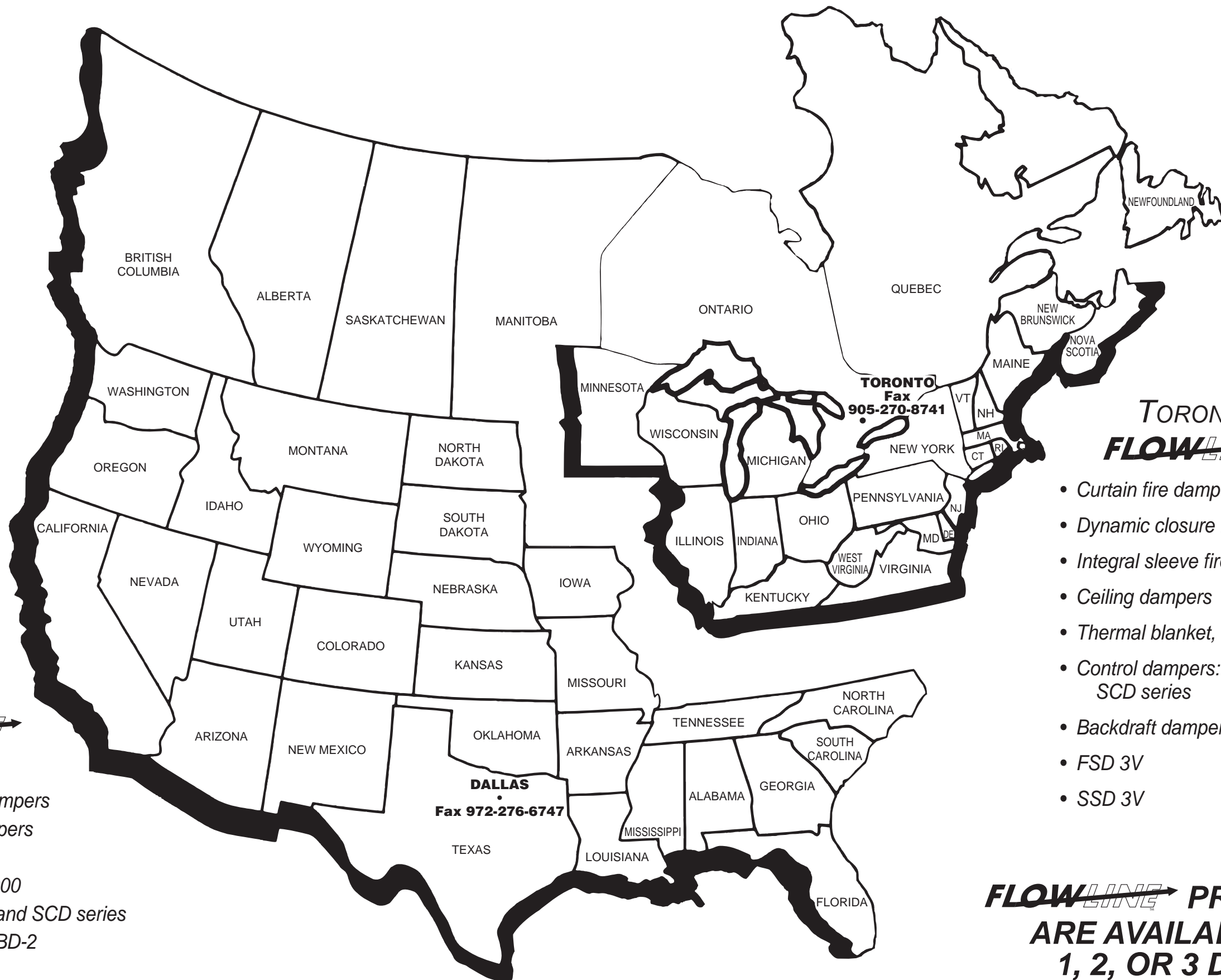
TORONTO FACTORY

PRODUCT CATEGORY	MODEL NOS.	RESTRICTIONS	No. UNITS	PREMIUM % ADD (MINIMUM \$15.00 ADD) TO STANDARD PRICING FOR:			
				3 DAYS	5 DAYS	7 DAYS	10 DAYS
Fire Dampers: • Model FD & FDD type Static & Dynamic • Integral sleeve models	VA & HA VB & HB VA-SL & HA-SL FDD-A FDD-B FDD Slimline A-S B-S RVC-RHC, C-S RVC-LP & RHC-LP	Galvanized steel only Any size		See Flow Line	Max. List \$3,000 +10%	Max. List \$4,000 +7%	Max. List \$5,000 +5%
Fire/Smoke Dampers	FSD-AF-S		1-10	N/A	+20%	+15%	+10%
			11-20	N/A	+25%	+20%	+15%
Smoke Dampers	SSD-AF		1-10	+25%	+20%	+15%	+10%
			11-20	N/A	N/A	+20%	+15%
Control Dampers	SCD-AF SCD-LL-57 SCD-57		1-10	See Flow Line	+20%	+15%	+10%
			11-20	N/A	+25%	+20%	+15%
ACD series Airfoil blade All aluminum construction	ACD-56 ACD-54 ACD-44	Maximum Section 60" x 72"		See Flow Line	Max. List \$3,000 +15%	Max. List \$3,000 +10%	Max. List \$3,000 +5%
Balancing Dampers	MBD-RD MBD-57		Max. 20	+25%	20%	15%	10%
Backdraft Dampers: Extruded aluminum	XABD-2	Maximum Section 40" x 52"		See Flow Line	Max. List \$3,000 +15%	Max. List \$3,000 +10%	Max. List \$3,000 +7%
Operators	MS 4120F MS 8120F MS 4209 MS 8209 ML 4115 ML 8115 GGD-221-1U GGD-121-1U 331-2961 331-4826 31J3697 31J3698		Max. 15 per Model	+20%	+15%	+10%	+5%

Prices subject to change

N/A = Not Available

PROGRAM



DALLAS


- Curtain fire dampers
- Dynamic closure fire dampers
- Integral sleeve fire dampers
- Ceiling dampers
- Thermal blanket, CK-2000
- Control dampers: ACD and SCD series
- Backdraft dampers: XABD-2
- FSD 3V
- SSD 3V

TORONTO


- Curtain fire dampers
- Dynamic closure fire dampers
- Integral sleeve fire dampers
- Ceiling dampers
- Thermal blanket, CK-2000
- Control dampers: ACD and SCD series
- Backdraft dampers: XABD-2
- FSD 3V
- SSD 3V

 PRODUCTS
ARE AVAILABLE IN
1, 2, OR 3 DAYS